

# INTERMEDIARY JOURNAL

*Your channel to Umvuzo Health*



Issue 1 | June 2017



## Dear Intermediary

We are excited to introduce you to our quarterly newsletter, specifically highlighting news within the Scheme that is of interest to you as a vested party. Communication works for those who work at it, and we aim to keep building good relations with you, as well as keep you abreast with new trends in the Umvuzo environment.

***We are sure you that you are just as excited about the company rebrand and Activator Option launch as what we are! Please find the official press release by clicking on the link: <https://www.fanews.co.za/article/healthcare/6/medical-schemes/1078/south-africa-s-most-affordable-medical-aid-option-launched/22440>***



To reward life is at the heart of our company philosophy. We therefore introduce the Activator Option which enters the medical scheme industry at a monthly contribution of R490 per member. This Option has rich benefits inclusive of private hospitalisation giving private cover to minimum wage earners. **Click on the link below for all Marketing**

**Material:** <http://www.umvuzohealth.co.za/umvuzo-health-brokers.php>



As it is important for all brokers involved to truly know all the Umvuzo products, intensive training for all brokers will be scheduled. After the training each person who attended the training and passed the accreditation test will receive an Accreditation Certificate. **Matshepo Mabeo will be in contact with you to schedule a suitable time and date.**



All intermediaries can access member information such as transaction details, membership details, as well as download tax certificates via the MIP Dashboard.

To access the Dashboard go to:

[http://live.umvuzohealth.co.za/cgi-bin/wspd.cgi.sh/WService=wsb\\_medsys/run.wand](http://live.umvuzohealth.co.za/cgi-bin/wspd.cgi.sh/WService=wsb_medsys/run.wand) register. Thereafter you can login.

## OUR 2016 AUDITED FINANCIALS

26 310 

Total number of principal members at end of period.

55 036 

Total number of beneficiaries.

0.29% 

Pensioner ratio (>65).

41.30 

Average age of principal member.

35.09%

Solvency/reserve ratio.



242 201 700

Reserves in rands.



## OVERALL AVERAGE INCREASES

9%

Standard Option

9%

Supreme Option

6%

Ultra Option  
< R4650

9%

Ultra Option  
> R4650

*We hope you have found this newsletter informative and would like to hear from you should you have any queries or suggestions.*



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